## SPEAKER EMAIL MARKETING SAMPLE

## PROJECT GOALS

To increase keynote speaking engagements by effectively communicating the value and impact of team-building keynotes to prospective event planners and corporate clients through an email campaign.

## STRATEGY

- 1. Value Proposition Front and Center
- 2. Challenge-Solution Framing
- 3. Powerful Headline Question
- 4. Modular Keynote Topics
- 5. Social Proof & Personal Branding
- 6. Dual Call-to-Action (CTA)

This CTA split caters to different levels of readiness and helps move prospects through the sales funnel.



Teams exist because there is a challenge or an opportunity too big for one person to handle alone. If you could do it by yourself, you wouldn't need a team. The reality is: the things we are trying to handle, the opportunities we are trying to seize, both personally and professionally are too big for any one of us to handle alone.

So, how do you effectively harness the strength and potential of teamwork to overcome challenges and seize opportunities?

Machines are evaluated Peak Performers think based on the output of the differently than everyone Inclusion are critical entire unit, not the else - including others issues that require impressiveness of their with more "natural" constant attention. individual parts. ability. During this Leaders who are having Extraordinary teams, like engaging keynote, Lee lasting success in those great machines, require areas are focusing their explores the certain components that characteristics found efforts on building a among the high achievers hold their pieces disciplines.

